

Predictive Analytics: Getting Buy-in from Key Stakeholders and Users

Allison M. Cantwell, Assistant Vice Chancellor Institutional Research CAIR Conference, November 16, 2016









Introduction

Why is this important?

Predictive Analytics at UCR

Building a tool for advisors to support proactive rather than reactive advising

Advisor Workshop

- Interactive Information Gathering activities
- Post-it notes
- Mark-up the mock-ups
- Voting with dots

Workshop Artifacts and Information Synthesis

Post-Workshop

Why is this important?

- Identify needs/wants
- Helps to focus on what's important to the user
- Engages people and fosters collaboration
- Great way to get a lot of information in a relatively short amount of time
- Saves time and saves you from going down the wrong path
- Provides direction

Make something useful and efficient; We don't want to waste anybody's time...including our own

Context



University Innovation Alliance

- 11 public research universities nationwide
- Focus on accessibility and student success

UCR Predictive Analytics Team

- Undergraduate Education
- Institutional Research
- Associate Deans for Student Affairs
- Advising Managers for the colleges
- Computer Science faculty
- Computing and Communications (IT)

Initial Questions

Home grown or vendor?

Home grown

Advisor facing and/or student facing?

Advisor facing

What are we predicting (outcomes)?

- Retention year 1, 2
- Transfer to another university
- Graduation year 2, 3 & 4 / 4, 5 & 6
- Time to Degree

What data and granularity?

- High-level
- Quarterly student data

Where we started: Data Exploration

Team meetings

- Three analysis teams
- Many ideas from the colleges on what was important



What is relevant to advisors?
Are we headed in the right direction?

2-hour Advising Workshop

Goals:

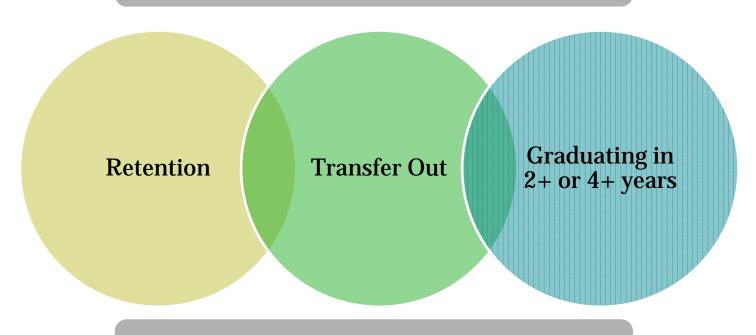
- Ensure tool is <u>vetted by and useful</u> to advisors
- Is this information relevant?
- Are we missing anything?
- Are there additional concerns?

44 advisors attended (of ~50)

- Provided snacks (very important)
- Overview of the project so far
- Communicated our interest in their feedback
- Focus on getting a lot of feedback in a "short" period of time
- Group activities, tables of 7-8

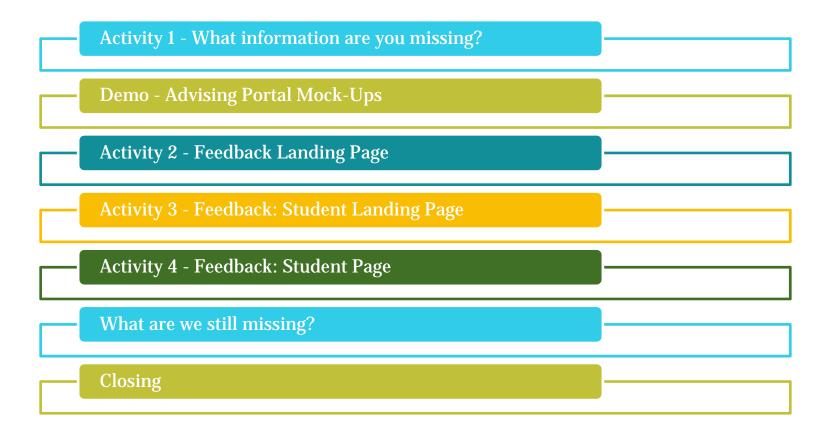
Predictive Analytics: What are our goals?

Identifying students at risk for:



Using historical data from UCR.

Agenda & Activities Summary

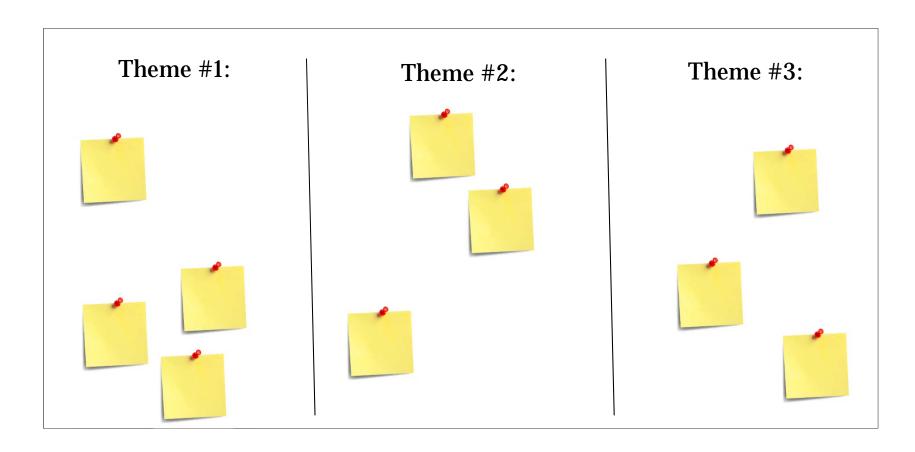


Overall Goal: Receive candid feedback about data that you want & need.

Activity 1: What are you missing? (5 min)



Activity 1 – Part 2: Group your answers by theme (5 min)



Resulting Themes (10 min report out by group)

Student Academic

- Mid-term grades
- Major GPA
- High School GPA and Transcripts
- Upper Division GPA

Resources

- Interactions with Special Services
- Student Conduct and Issues

Course

Courses outside of the Major

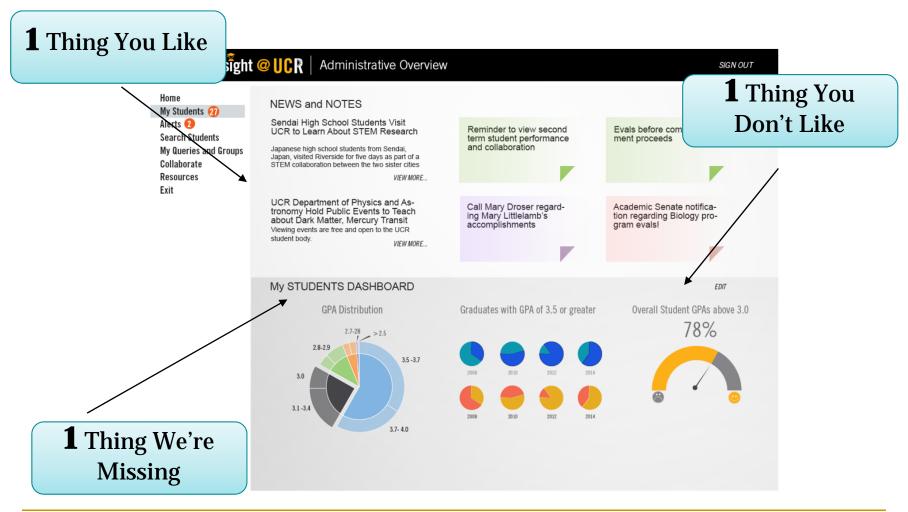
Student Life

- Student activity participation
- Financial Aid
- Student Background Characteristics

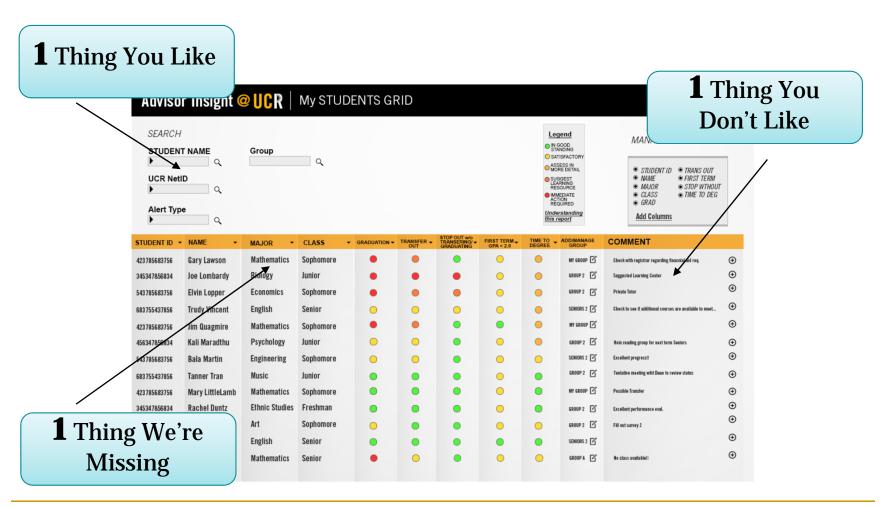
Career Goals

Other

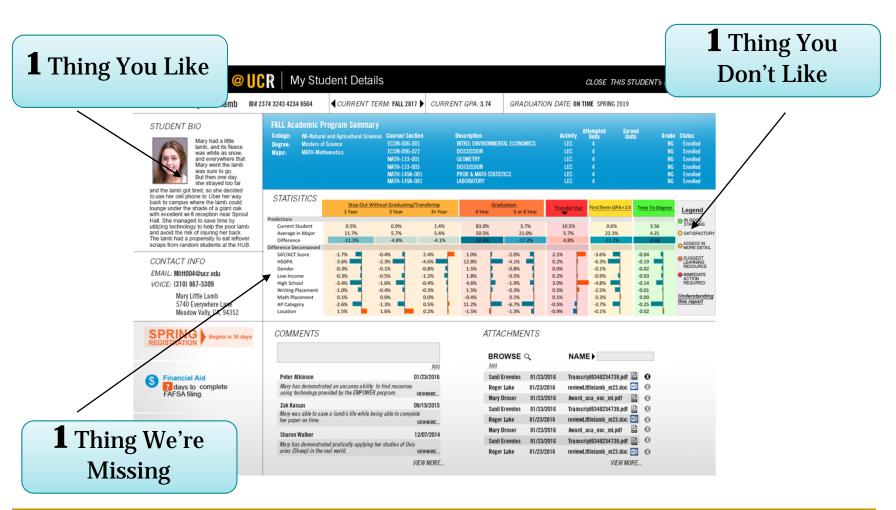
Activity 2: Landing Page Feedback & Report Out Mark up the mock-ups (15 min)



Activity 3: Student List Page Feedback & Report Out Mark up the mock-ups (15 min)

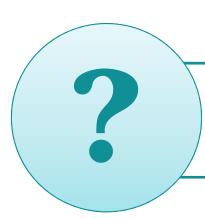


Activity 4: Student Page Feedback & Report Out Mark up the mock-ups (15 min)



15

Report Out



What else do we need to consider in developing this portal

Voting by dots (alternative method)

- List suggestions
- Give participants 3-5 dots
- Participants place dots next to the most important issues
 - Good method for evaluating squeaky wheels and silent sufferers

Artifacts

Post-it notes by theme (what are advisors missing)
3 marked-up mock-ups
List of other issues/considerations
Notes from table facilitators
Notes from reporting out

Keep in mind, you have not yet captured everything Group information by theme

- Immediate Changes and Phase 1 considerations
- *Phase 2, 3, 4....*
- Wish list/feasibility assessment
- Out of scope

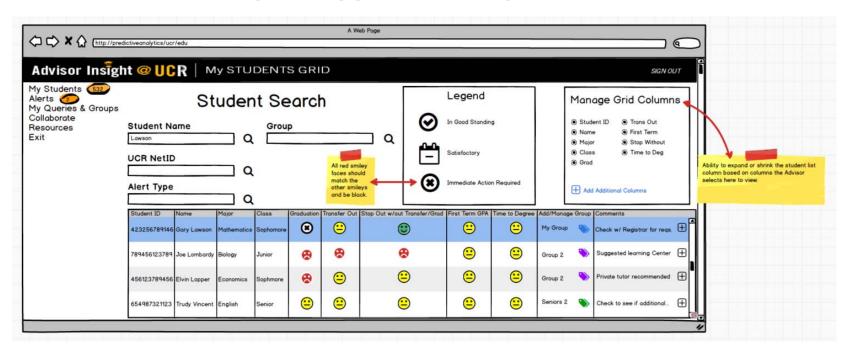
Post-Workshop and Next Steps

Recruited an Advising Advisory Group

- Advisors from the undergraduate colleges
 - · Recommended by their supervisors, interested in this
- Ongoing review of interface as it develops
- Keeps us pointed in the right direction

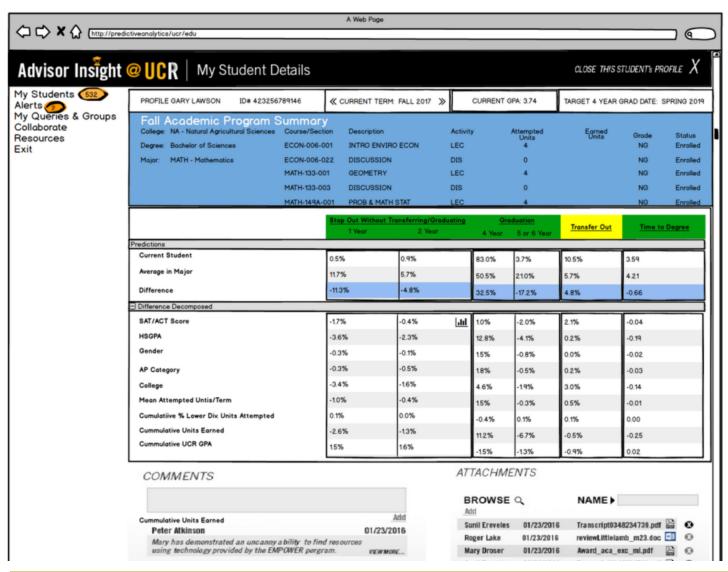
Post-Workshop

Mock-ups of changes suggested using Balsalmiq



19

Post-Workshop



Post-Workshop

Consideration of how this feedback can inform the selection of a Customer Relationship Management tool (CRM)

• Recall initial advisor feedback pointed toward a need to unify information

Summary of Group Exercises

Post-it note exercise

- 1. Ask for 1 idea per post-it note
- 2. Ask teams to group ideas by theme

Mark-up the Mock-up

- 1. Print your mock-up and stick it to a large piece of paper
- 2. Ask teams to write all over it
 - a. Crossing things off
 - b. Adding information and comments
- 3. Report on likes, dislikes, missing
 - a. Ensures positive and negative feedback

Voting by Dots

- 1. Start with a list of options/issues/pain points
- 2. Give 3-5 stickers per person
- 3. Stick dots next to most important issues
 - a. More dots means more of an issue
 - b. Allows checking of the squeaky wheels and quiet sufferers